
Telecom
Equipment &
Services Export
Promotion
Council

ANNUAL REPORT
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Telecom Equipment & Services Export Promotion Council

(Sponsored by Department of Telecommunications,
Ministry of Communications & IT, Government of India)
Gate No.: 5, Ground Floor, Khurshid Lal Bhawan, Janpath, New Delhi -110001

BRIEF PROFILE

Telecom Equipment & Services Export Promotion Council (TEPC) as a Council plays a critical role in furtherance of Telecom Exports from the Country and assists its member companies in easy facilitation of their respective exports. The Council caters to the complete Telecom Ecosystem including Telecom Hardware Manufacturers, Telecom Service Providers, Telecom Software Vendors and Consultants.

VISION OF TEPC

- TEPC shall continue to promote telecom exports from India
- Promote and accentuate Telecom Exports from India.
- Create a healthy environment for growth of Telecom Ecosystem including Manufacturing & Services Sector in India.
- Encourage both private and overseas Investments in India under Foreign Direct Investment.
- Encourage Strategic Alliances, MOUs, and technical/Financial collaborations to boost trade.
- Support local IPRs & R&D activities for Design in India and making of World Class telecom products.



TEPC GOVERNING COUNCIL

Sl. No.	Organization	Member	Designation
Elected Member			
1.	Department of Telecommunications	Mr. J.S. Deepak, Chairman, Telecom Commission & Secretary, Telecom	Chairman
2.	Department of Telecommunications	Mr. N. Sivasailam, Additional Secretary	Co Chairman
3.	Tejas Networks Ltd	Mr. Sanjay Nayak	Member, VC & Regional Chairman (South)
4.	Paramount Communications Ltd.	Mr. Sandeep Aggarwal	Member & Regional Chairman (North)
5.	Shyam Telecom	Mr. Arun Khanna	Member
6.	Coral Telecom Ltd.	Mr. Rajesh Tuli	Member
7.	Micromax Informatics Ltd.	Mr. Vikas Jain	Member
8.	Telimart Systems	Mr. Subrata Ghosh	Member
9.	TCIL	Mr. Rajesh Kapoor	Member
10.	NISP- Subsidiary of Microsoft	Mr. Sandeep Bhargava	Member
11.	Prayaag Technologies	Mr. Venugopal Dayalan	Member
12.	Sterlite Technologies Ltd.	Mr. S. Mahesh Mahalingam	Member
Co-Opted Members			
13.	AUSPI	Mr. Ashok Sud	Member
14.	CMAI	Mr. N K Goyal	Member
15.	ICA	Mr. Pankaj Mohindroo	Member
16.	TEMA	Mr. Deepak Jain	Member
17.	ITU APT	Mr. Anil Prakash	Member
Nominated Members			
18.	Department of Telecommunications	Mr. Sashi Ranjan Kumar, Joint Secretary (Admn)	Government Nominee
19.	Department of Telecommunications	Mr. R K Pathak :DDG(IC), DoT, Govt. of India	Government Nominee
20.	Department of Telecommunications	Shri Saurabh Kumar Tiwari :DDG(FEB), DoT, Govt. of India	Government Nominee
21.	Department of Commerce	Shri H K Roy: Director(MDA), DoC, Govt. of India	Government Nominee

INDIA TELECOM STATISTICS AT GLANCE:

Subscription Data

Highlights of Telecom Subscription Data as on 31st March 2016

Particulars	Wireless	Wireline	Total (Wireless+ Wireline)
Total Telephone Subscribers (Million)	1033.63	25.22	1058.86
Net Addition in March, 2016 (Million)	6.97	0.01	6.98
Monthly Growth Rate	0.68%	0.04%	0.66%
Urban Telephone Subscribers (Million)	588.79	20.90	609.69
Net Addition in March, 2016 (Million)	1.23	0.03	1.26
Monthly Growth Rate	0.21%	0.14%	0.21%
Rural Telephone Subscribers (Million)	444.84	4.32	449.17
Net Addition in March, 2016 (Million)	5.73	-0.02	5.71
Monthly Growth Rate	1.31%	-0.46%	1.29%
Overall Tele-density*	81.38	1.99	83.36
Urban Tele-density*	148.73	5.28	154.01
Rural Tele-density*	50.88	0.49	51.37
Share of Urban Subscribers	56.96%	82.86%	57.58%
Share of Rural Subscribers	43.04%	17.14%	42.42%
Broadband Subscribers (Million)	132.77	16.98	149.75

FDI INFLOW IN TELECOM SECTOR (Values in USD Million)

India has already marked its presence as one of the fastest growing economies of the world. It has been ranked among the top 3 attractive destinations for inbound investments.

The total FDI in India from April 2000 to March 2016 reached to US\$ 424,167 million, out of which the FDI inflow in the telecom sector was US\$ 18,382 million. The share of the telecom sector in total FDI was 6 %. FDI in telecom sector during 2013-14 was US\$ 1307 million which has increased to US\$ 1324 million during 2015-16. Govt. has also permitted 100% FDI (49% in automated root) for all telecom services which will again pave the way for FDI inflow in India.

These numbers clearly highlights the significant growth potential of the sector. Considering the aggressive growth of telecom subscribers in India, the pace of growth for the exports of telecom equipment and services is expected to further accelerate over the next few years.

(Source: Department of Industrial Policy & Promotion, makeinindia.com)

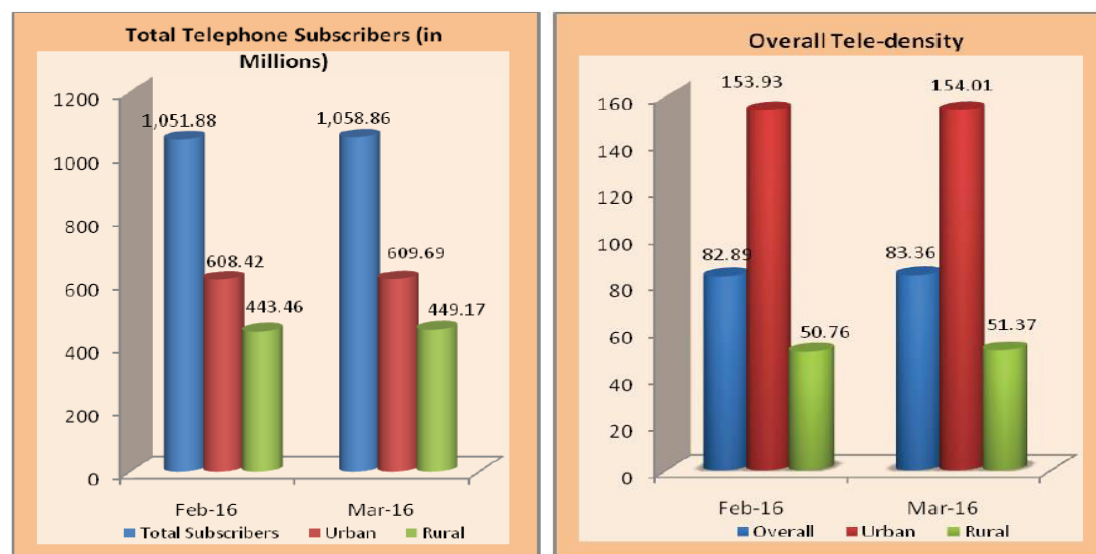
SECTORS ATTRACTING HIGHEST FDI EQUITY INFLOWS:

SECTORS ATTRACTING HIGHEST FDI EQUITY INFLOWS:

Amount in Rs. crores (US\$ in million)

Ranks	Sector	2013-14 (April - March)	2014-15 (April- March)	2015-16 (April, 15 - March, 16)	Cumulative Inflows (April '00 - March '16)	% age to total Inflows (In terms of US\$)
1.	SERVICES SECTOR **	13,294 (2,225)	27,369 (4,443)	45,415 (6,889)	258,354 (50,792)	18 %
2.	CONSTRUCTION DEVELOPMENT: TOWNSHIPS, HOUSING, BUILT-UP INFRASTRUCTURE	7,508 (1,226)	4,652 (769)	727 (113)	113,936 (24,188)	8 %
3.	COMPUTER SOFTWARE & HARDWARE	6,896 (1,126)	14,162 (2,296)	38,351 (5,904)	112,184 (21,018)	7 %
4.	TELECOMMUNICATIONS (radio paging, cellular mobile, basic telephone services)	7,987 (1,307)	17,372 (2,895)	8,637 (1,324)	92,729 (18,382)	6 %
5.	AUTOMOBILE INDUSTRY	9,027 (1,517)	16,760 (2,726)	16,437 (2,527)	81,394 (15,065)	5 %
6.	DRUGS & PHARMACEUTICALS	7,191 (1,279)	9,052 (1,498)	4,975 (754)	70,097 (13,849)	5 %
7.	CHEMICALS (OTHER THAN FERTILIZERS)	4,738 (878)	4,658 (763)	9,664 (1,470)	59,555 (11,900)	4 %
8.	TRADING	8,191 (1,343)	16,755 (2,728)	25,244 (3,845)	68,837 (11,872)	4 %
9.	POWER	6,519 (1,066)	4,296 (707)	5,662 (869)	52,613 (10,476)	4 %
10	HOTEL & TOURISM	2,949 (486)	4,740 (777)	8,761 (1,333)	49,710 (9,227)	3 %

TELEDENSITY



TEPC MEMBERS

Company Name	Brief Company Profile
ALEPO TECHNOLOGIES PVT. LTD.	Alepo is a leading provider of IT and network infrastructure software solutions for communications service providers worldwide. Alepo works closely with market leaders including Vodafone, MTN, France Telecom, and Digicel, empowering them to compete aggressively and realize data opportunities across technologies and generations (Wi-Fi, WiMax, 3G and 4G LTE). Alepo is proud to be associated with leading players in Telecommunication arena and make significant contribution towards network innovation with its technologically advanced intellectual property - BSS and OSS, PCRF, AAA Infrastructure, Convergent Charging and Billing, Diameter Signaling Control and many more.
ARROWAVE TECHNOLOGIES LTD.	Arrowave is an international telecommunications equipment provider headquartered in Bangalore, India with a global distribution office at Singapore. With the growing need for higher speeds and faster connectivity, their products are innovatively designed to deliver the high-speed data, voice and multimedia services. To meet the connectivity requirements of a wide variety of applications, they offer a comprehensive range of wireline and broadband wireless related products & solutions. At Arrowave, they bridge the connectivity gaps and assure improved end-user experience – all at a cost effective price index. Arrowave products include: Broadband Wireless, LTE CPEs, PoE Switches and GPS Trackers. Arrowave is here to create a niche in the world of telecommunication and wireless space.
BIRLA ERICSSON OPTICAL LTD.	Birla-Ericsson a Joint Venture between Prestigious Birla Group of India and Ericsson of Sweden; is recognized globally over 3 Decades for pioneering the design and production of all types of Telecommunication Cables. Birla-Ericsson has the vision to produce high quality cables by combining Cutting Edge Technology, World Class Infrastructure & Expertise. Birla-Ericsson manufacture complete ranges of Telecommunication Cables i.e. Optical Fibre Cables, Copper Cables & Specialty Cables for usage across a wide spectrum of Industries i.e. Telecom Operators, Internet Service Providers, FTTX Infrastructure Networks, Oil & Gas, Defense, Transportation, Mining etc. Birla-Ericsson offers the widest range of product portfolio that can meet the demand of various applications of communication-both Indoor & Outdoor. Due to large production capacity and highly experienced team, world class and quality products Birla-Ericsson are a choicest supplier of Telecom Cables Globally.
BNNSPEAG TEST & CALIBRATION LABORATORY INDIA PVT. LTD.	The laboratory conducts SAR testing for Mobile Handsets.
CDN SOFTWARE SOLUTIONS PVT. LTD.	They are an offshore software development company with a proven track record in delivering quality cost effective Software Development Services and Multimedia Solutions. CDN Solutions Group can assist you in any of your requirements for Software Development, Mobile Application Development, Web Design and Development, Web Solutions, ERP, and Quality testing. We aim at providing state of the art innovative business solutions focusing primarily on working YOUR business needs into reality. We have always believed that our happy clients have been the catalyst in our growth.
C-DOT	C-DOT, India's premier telecommunications R&D centre, has been a pioneer and a nation builder. Committed to providing a wide range of indigenously developed, cost-effective, state-of-the-art total telecom solutions, it has come a long way since its inception 31 years ago. In the eighties, C-DOT developed rural telecommunication products ideally suited to Indian conditions. Able to work without air conditioning, the C-DOT Rural Automatic Exchanges (RAXs) acquired legendary status for their ruggedness and reliability. Starting from the single mission of providing a dial tone, C-DOT has grown, over the last 30 years, to the level of a national centre for Research and Development in communication technology in many areas – Satellite communications, IN, ATM, DWDM, NMS, Wireless Broadband (BBWT), GPON, NGN, Geo

	Intelligence solution and Mobile Cellular systems. C-DOT's indigenous solutions have made it possible to manage heterogeneous networks with elements from multiple vendors. C-DOT is also entrusted with the projects of national importance for telecom security and Secure Network for strategic applications. The state-of-the-art R&D facilities at C-DOT's Delhi and Bangalore campuses are comparable with the best in the world. Product Range include C-DOT Gigabit Passive Optical Network (GPON), BroadBand Wireless Terminal (BBWT), GyanSetu : Data Rural Automatic Exchange, Next Generation Network : Router, Media/Signalling Gateways, Softswitch, C-DOT Network Management System.
DEEPIJA TELECOM PRIVATE LIMITED	Software Development is their core activity and their main competency lies in telecom application development. They have proved their capabilities in software development by developing a range of successful telecom products. Moreover their products can be customized to mold in to the solutions, which exactly suite customer's requirements.
ECOSMOB TECHNOLOGIES PRIVATE LIMITED	Wide range of services includes VoIP based business solutions, Web development, Mobile apps, Search Engine Optimization and Website Development & Design.
EMBARC INFORMATION TECHNOLOGY (P) LTD.	Embarc was established in 1994 and has established itself as a leading company in providing solutions for location based services. They have developed Find'n'Secure web based real time GPS Tracking and Fleet Management Software. they also have Find'n'Secure for Mobiles. They supply different kind of GPS trackers and accessories depending on the need of tracking (Vehicles, children, pets, ships, airplanes etc.). They have partners in more than 45 countries. They have now launched Find'n'Secure Ver 5.0. They have also launched FnS Apps for Android and iOS platforms.
ERICSSON INDIA GLOBAL SERVICES PRIVATE LTD.	Network Shark (A Network Level Troubleshooting tool) with Multi Domain capability and quick fault isolation intelligence is adaptable to work in Multi domain scenarios like Core, Access (GRAN, WRAN & LTE RAN) and packet back bone and packet core network nodes. Key deliverables of the tool are: Simplified Network Diagram independent of technology and different vendors; Key Performance indicators in few seconds pointing towards faulty domain and In-depth troubleshooting that involves checking of alarms, error logs and other related information that an engineer requires to analyze in a fault situation.
ERICSSON INDIA PRIVATE LTD.	Ericsson has a long history of innovation and the pioneering of next generation technologies for more efficient and better quality telecommunications. Ericsson is world leader in the rapidly changing environment of communications technology – providing equipment, software and services to enable transformation through mobility.
FINOIT TECHNOLOGIES (I) PVT. LTD.	They possess expertise in a profusion of mobile application development platforms: iOS (iPhone/iPad), Android, Windows Mobile, J2ME. They provide an array of customer centric mobile application development solutions for assorted verticals that include: Enterprise Software Solutions for Android, iPhone, iPad and Windows Mobile, Social Utility and Productivity Apps, Gaming Apps, Banking and Financial Solutions, Geo Location Application Development, Social Networking Applications, Entertainment and Multimedia Application Development Solutions and Healthcare App Development Solutions.
FROG CELLSAT LTD.	FrogCellsat design, manufacture and market cost-effective Repeater solutions for In-Building 2G, 3G, and 4G voice and data services for Mobile Operators. They focus to offer best of products, solutions and services to customers in the mobile signal coverage enhancement space across existing and upcoming cellular technologies like CDMA, GSM, EGSM, DCS, UMTS, WCDMA, LTE and others. Their Repeater products are renowned in the industry for being low-cost, standards based, future-proof and highly reliable while conforming to the applicable standards from ETSI, 3GPP, TEC and other standards bodies. Their offerings also extend to quality, efficient and reliable offerings in service areas of – IBS planning and optimization, Drive testing and Walk Testing for 2G/3G networks, Multi-Operator Benchmarking, Data Throughput Measurements for 2G/3G networks, Network Verification and Audits, On-Air Verification and Testing, EMF Testing, BTS Site Surveys, BTS Site Installations and Integrations.

GO IP GLOBAL SERVICES PVT. LTD.	Go IP Global Services Pvt. Ltd. is an India based leading IT Solutions and Services Company with presence in South East Asia and North America. They provide end-to-end technology solutions and services within the Infrastructure domain to Telecom Operators, Services Providers, Government, Large and SME Customers. Their endeavour is to constantly deliver value to our customers and provide quality and path breaking services. Their Infrastructure Services include Public Cloud Services, Infrastructure Management and Infrastructure Optimisation. Through their extensive technical strength and manpower, we execute large System Integration projects in IT and Telecom. They have a strong presence in the SMB segment through a pan India network of 11 offices and 500+ Business Partners. In addition to the Infrastructure Services, their key strengths include Design, Implementation and Management of Wired and Wireless Access Networks, Platform Solutions, Data Centre Solutions and Infrastructure Management Services.
HIMACHAL FUTURISTIC COMMUNICATIONS LTD. (HFCL)	HFCL has delivered innovative, customized and competitive products and latest solutions in the high technology telecommunications infrastructure sector, thereby enabling its customers to stay ahead of their peers in technology and network efficiency. The Company's activities cover the entire value chain from the manufacturing of leading edge <u>telecommunication products</u> to implementation of telecommunication networks. The Company specializes in manufacturing of telecommunication equipment, optical fiber cables and intelligent power systems. As a telecommunication solutions provider, the Company has implemented several Greenfield projects, including the setting up of CDMA & GSM networks, satellite communications, wireless spectrum management and DWDM optical transmission network
INDUS NET TECHNOLOGIES PVT. LTD.	Indus Net helps corporations and Governments across the globe embrace the "Nexus of Forces" – Cloud/Web based custom application development, Mobility and Digital marketing services to make their business future ready.
INTEX TECHNOLOGIES (INDIA) LTD.	ICTE- ICT enabled services and manufacturing
INVENTUM TECHNOLOGIES PRIVATE LIMITED	Inventum provides Routers, Gateways and Software solutions for managing & monetizing Broadband services. Their global customers include leading Telecom Carriers, ISP, WISP, Hotels, and Educational Campuses & Smart Cities. Focus Areas: 1. Routers from 1G to 320G capacity for aggregation & service control 2. DPI based traffic management 3. AAA including 3GPP based Mobile Data Offload systems 4. Subscriber Management System, Postpaid Billing & Prepay Charging, Lawful Logging 5. Hotspot gateways for Hotels, Offices, Schools & public venues Inventum products are perfectly suited for emerging markets delivering ready-to-deploy, pre-integrated & affordable solutions. The company is headquartered in India with 500+ customer wins & a 12 - year track record.
KARMICK SOLUTIONS PVT. LTD.	They offer web design, web application development, mobile application development, Ecommerce Solutions, manage staffing & outsourcing along with Digital Marketing. ERP and GIS are the advanced technologies that have taken the IT industry by storm & Karmick Solutions is a leading performer in these two areas.
KENSTEL COMMUNICATIONS	Design & development of Repeaters, Antennas, connectors, in-building mobile solutions.
LUKUP TECHNOLOGIES PVT LTD.	Lukup Media develops and operates platforms to deliver interactive advertising and content on connected devices. Lukup Media's operations range from managing content and broadcasting services, product development and manufacturing, sales and distribution, and customer servicing.
MATRIX COMSEC PVT. LTD.	Matrix is a leading manufacturer of world-class telecom and security solutions. These versatile, feature-rich and reliable solutions are built with latest hardware and software technologies. Ease-of-use, enhanced productivity and dependable performance are some of the advantages these solutions offer. Matrix telecom and security solutions are marketed world-wide in more than 50 countries.

MICROTEX ENERGY PVT LTD.	Microtex Energy Pvt. Limited is engaged in the manufacture of batteries and battery components like PVC separators. Microtex caters to the needs of both the automotive and industrial battery manufacturers, reconditioners and trade throughout the country. Microtex separators are used in traction batteries, stationary cells and automotive batteries. Microtex has introduced its traction batteries for forklifts and Valve Regulated Lead Acid (VRLA) batteries for telecommunication and UPS application. The Company has implemented Information Security Management System in its scope.
MYSORE THERMO ELECTRIC P LTD.	Industrial Lead Acid Batteries
NETRACK ENCLOSURES PVT. LTD.	Network Racks, Server Racks and Accessories.
NEW MEDIA GURU INDIA PVT. LTD.	NMG is a full service IT outsourcing company providing web, mobile, cloud and marketing services to Startups, Small Medium Businesses, Enterprises and Agencies.
NOKIA SOLUTIONS & NETWORKS INDIA PVT. LTD.	Nokia Networks is the world's specialist in mobile broadband, providing the world most efficient mobile network. It is supporting almost all Licensed Telecom Service Providers in India.
OORJIT CONSULTANCY SERVICES PVT. LTD.	<ul style="list-style-type: none"> * Intelligent IVR * Intelligent Data storage system.
PARAMOUNT COMMUNICATIONS LTD.	<p>Paramount Communications Ltd. is one of India's largest cable manufacturing companies. With their experience of over half a century and their wide product portfolio, the Paramount Group has established a reputable name in the industry.</p> <p>Our products cater to a wide span of industries including Power, Railways, Telecom, Defence and Space Research amongst others. Paramount has a prestigious client list that includes Government, Institutional and major private sector organizations, both national and international. Marking the beginning of Paramount's international expansion was the acquisition of AEI Cables Ltd based in the United Kingdom in 2007. AEI Cables, one of the oldest cable companies in the world with a history dating back to 1835, gives us the superior edge of having almost two centuries of experience.</p> <p>Our organizational culture is one that encourages constant growth and improvement. From human capital to production capital, they believe that their resources are amongst the best in industry, making us capable of delivering their promises and more.</p>
PARAMOUNT WIRES & CABLES LTD.	Optical Fiber Cables, pijf U/G Telecom cables
PELATRO SOLUTIONS PRIVATE LIMITED	As enterprises move from Product Centric Strategy to Customer Centric Strategy, there is a need to go deeper into the customer base to increase revenues. Understanding this, Pelatro has developed an innovative Precision Marketing solution: mViva. Today, enterprises need to start thinking about each customer as a segment of one and thus position unique offers to each individual customer. This customer-centric approach calls for awareness of each individual customer's needs and this is what the critical aspect of Relevance hinges upon. mViva incorporates Precision Marketing to achieve this result.
PELORUS TECHNOLOGIES PVT. LTD.	PELORUS an indigenous company formed and promoted to offer unprecedented end-to-end solutions in the telecom domain. Our radar covers up security & surveillance, wireless communication, and other emerging engineering solutions. Our solutions bridge systems to cost reduction, time and manpower optimization. The never-before experience in business optimization solutions with the best-in-class for Supplying of equipment and systems, System Engineering, Installation & Commissioning, and Maintenance & Servicing for defense, railways, logistics of businesses houses and PSU's.

PRANAV ENTERPRISES	Fiber Optic Accessories Manufacturer, namely Splice Protection Sleeves, Ribbon Splice Protection Sleeves, All types of Fiber Optic Coupler Adaptor, Fiber Optic FC, SC, LC Attenuator, Hybrid Adaptor FC to SC with FC as well as SC Foot print, SC to LC Hybrid Adaptor, FC to LC Hybrid Adaptor, Hybrid Attenuators FC to SC with FC as well as SC Foot print, SC to LC Attenuators, All types of Fiber Connectors, PLC Splitter, Pigtail, Patchcord
PRAYAAG TECHNOLOGIES LTD.	Optical Fibre Cables and Blowing Machines
PRISTINE IMPEX	Telecom Passive products and other equipment
RMS AUTOMATION SYSTEMS LTD.	The advancement and evolution in wireless technology has led mobile phones to overtake wire line in terms of growth and absolute numbers. With increasing dependency on mobile communications, customers are demanding increased reliability and their need to be 'Always Connected'. RMS provides total solution to Wireless/Communication World. RMS is engaged in Design, Manufacture, Supply, Installation and Commissioning of Electrical, Electronic and Telecom Equipments. We provide services on Turnkey Basis which include works like Foundation of Tower and DG Set, Tower Erection, Civil Work, Electrical Work, Liaisoning, Installation and commissioning of DG Set, Battery Bank, Power Plant, BTS Equipment, Microwave Equipment and Other related works.
RST SEMICONDUCTORS PVT LTD.	Smart Card, SIM Card, SOSTA Card, Contact Card, Contactless Card, Chips used in telecom & non-telecom cards, 3G Surveillance Camera, Banking Card with & without Magnetic Strip
SISRB TECHNOLOGIES PVT. LTD.	Enterprise Bulk SMS, Group Texting, 2way SMS, Voice Broadcast, Outbound Dialer, IVR solutions, Missed Call Numbers, Virtual Mobile Numbers, Long Code & Short Code Numbers, Voice Conference, Web & Video Conference
SPACE TELELINK LIMITED	Sheet metal products/RF accessories/IBS Components/Power cables etc
STERLITE TECHNOLOGIES LTD.	Sterlite Technologies Limited (STL) develops & delivers world class solutions for high speed data communication and power transmission networks, globally. STL is among the global leaders in all its business areas through its operations in India, China & Brazil. With the recent acquisition of Elitecore Technologies, STL has also forayed into software services and has expanded its portfolio to include OSS & BSS services STL is developing several crucial & top of the line network projects across India including secure communication network creation in Jammu & Kashmir for Indian army, enabling Bharatnet, establishing urban high speed fiber to the home (FTTH) networks and multiple interstate ultra-mega power transmission projects. Ranking amongst the leading global providers of solutions in telecom and power transmission, Sterlite Technologies Limited has now expanded its portfolio. Apart from operating in 2 existing business lines- telecom and power, Sterlite has now forayed into software services by acquiring Elitecore Technologies. With over 50 patents in the telecom business across USA, EU, India and China, Sterlite remains committed to its vision of Connecting Lives.
SUMERU MICROWAVE COMMUNICATIONS PRIVATE LIMITED	Sumeru Microwave Communications Pvt. Limited, is active in manufacturing of professional grade satellite antennas for various applications. Sumeru Microwave Communications has successfully supplied Satellite antenna in various bands like C-Band, INSAT C-Band, Ku-Band and Ka-band ranging from 0.6 meters to 6.3 meters. SUMERU IS NOW THE LARGEST VSAT ANTENNA SUPPLIER IN INDIA. Sumeru Microwave has been regularly supplying C-band and Ku-band antennas in thousands of quantity to prestigious Government customers like ISRO, Ministry of Defense, Doordarshan for TVRO, All India Radio for Radio Network Terminal and also supplied to various Leading VSAT service providers like TATA, HUGHES, Gilat, HCL Comnet, Airtel, Infinium etc. The Antenna though competitively priced, are rugged and provides premium RF performance. Also the Reflector panels are made from SMC or Precision Formed Aluminum Panels and the entire back structure and NPN mount are hot dip galvanized to provide rust free operations under severe climatic conditions. They are also pleased to inform that they are now a member of GVF and continue to contribute to improvising the customer premise equipment specially the Antenna and also trying to make it more and more affordable.

SVARN INFRATEL PVT. LTD.	Svarn Infratel Pvt. Ltd. (SIPL), state-of- the-art manufacturing facility fully equipped at Palwal with the latest technology & machinery to produce Wires & Cables, Cabinet & Racks and retail outlet products. .
SVARN TELECOM	Svarn Telecom (ST), manufacturing facility situated in SIDCUL Industrial Area, Haridwar, is fully equipped with the latest technology and machinery to manufacture In Building Solution /RF Accessories/ Earthing Kit / BTS Site Solution material.
TATA COMMUNICATIONS DATA CENTRES PRIVATE LIMITED	Big or small, it's crucial for companies to have reliable access to data while managing this invaluable resource. Getting the right data centre solution often means contracting and coordinating with multiple suppliers around the world, working through layers of complexity and ultimately incurring additional costs. Users' enterprise requires a range of data centre services, but it doesn't need all of the costs and complexity of working with multiple providers. User can sign up for our flexible and affordable data center services, and choose from a number of flexible and cost efficient hosting and data storage options to get the capacity and scalability you need. For user, they manage and monitor everything around the clock to ensure rock-solid reliability and security.
TATA COMMUNICATIONS LTD.	Tata Communications have built their business not simply by meeting customer expectations – but exceeding them and continually make major investments in building out and improving their state-of-the-art global communications network. They have invested \$1.19 billion in our global subsea fibre network – one of the world's largest and most advanced. Right now, their global subsea and terrestrial network covers 700,000 km – more than 17 times around the world. It features cutting-edge, one-of-a-kind innovations, including the world's only, wholly-owned fibre ring around the world and the only Ethernet ring serving the Middle East; more than 400 Points-of-Presence on five continents.
TBM TECHNOLOGIES PVT. LTD.	TBM Technologies are a research driven, telecom technology, solutions and services company began work on their core technology in a strategic partnership with Telcordia Technologies (formerly Bell Communications Research, Inc. or Bellcore), a telecom R&D company based in New Jersey that has over 1800 patents and customers in 55 countries. In a mobile VAS world packed with caller tunes, image and music downloads, they deliver unique solutions that can dramatically enhance lifestyles and save lives. Tools for more effective wherever-whenever™ multi modal communications between friends, families, special interest groups, research panels, colleagues, employers and employees, businesses and their customers. Based on their technology and software, they deliver scalable and reliable, telecom solutions for disaster management, emergency and security alerts, group messaging, SMS blogs, SMS to Email to SMS, mCommerce and M2M applications. Their services include SwAnAlertSM – the world's first emergency alerting service for mobile subscribers and MahaSMS™ – the world's first peer-to-peer mobile messaging solution.
TECKINFO SOLUTIONS PVT LTD	Leading provider of Unified Contact Center, Customer Interaction Management, Help Desk And other Work Force Management Solutions. Extensive domain expertise & knowledge helps them to develop and deliver Industry Specific CIM solutions and other Converged Voice And Data Products. They have currently deployed WebRTC at a prestigious customer site. They currently work In 30 odd industry verticals like Banking, Insurance, Telecom, Healthcare etc. providing them with customized solutions. Their Product implementation is spread across India, South East Asia, Middle East and Africa.
TEJAS NETWORKS LTD.	SDH, SONET, DWDM, Carrier Ethernet, Packet Transport Networks (PTN), Optical Transport Networks (OTN), LTE
TEJAS STRATEGIC TECHNOLOGIES PRIVATE LIMITED	SDH, SONET, DWDM, Carrier Ethernet, Packet Transport Networks (PTN), Optical Transport Networks (OTN), LTE
TELIMART SYSTEMS	Telecom Products(Dish Antenna)
VINDHYA TELELINKS LTD.	Optical fibre cable & associated accessories, copper cable, warning tape, patch panels with all associated accessories, joint closures, fibre distribution frame, termination box, pig tails, optical fibre cable & associated accessories

VNOW TECHNOLOGIES PVT LTD	VNOW Technologies Pvt Ltd is the fast growing Smart Wearable Devices Company with Global Presence. VNOW is the First Indian Mobile & Smart Devices Organization founded by Woman Entrepreneur. VNOW brings devices that work for all. Devices which are OS Independent, Devices which can perfectly synchronize with other smart devices. Devices which can enhance the productivity. VNOW have Affordable & High end Innovative Products. VNOW is here to put a dent in Universe of Technology & Smart World. VNOW Devices are the perfect combination of Technology, Innovation, Power of Human Mind, Senses and Energy with the deep touch of Humanity.
VOXVALLEY TECHNOLOGIES PVT. LTD.	Voxvalley leverages their comprehensive set of award-winning VoIP Products and ISO 9001:2008 Certified Engineering and Support processes to deliver the solutions that maximize revenue and customer loyalty for telecom service providers. The dedicated team of R&D Engineers and Designers are constantly working to keep products up-to-date with the latest available technology and features to serve the telecom service provider market. Headquartered in Singapore with R&D Center in India and sales offices in US, Middle East, Southeast Asia and India, Voxvalley caters to over 25 million end-users and 1600 direct customers from 24 countries, worldwide.
V-SECURE	V-Secure, as the name shouts provides Telecommunications and Software security products / solutions with assistance and additional consulting. V-Secure prides its experience and service especially in Telecom products & IT services.
WARM CONNECT SOLUTIONS PVT. LTD.	Cloud Telephony
WEB WERKS INDIA PVT. LTD.	Web Werks is recognized as one of the fastest growing and most experienced Web Hosting and Web Development Company. They have delivered numerous projects in the areas of Web Hosting, Data Center Services, Web designing, Online application development, Search Engine Optimization, Internet Marketing, Digital Marketing, Online Branding, E-commerce Solutions, and Mobile Application Development.
WIFI-SOFT SOLUTIONS PVT. LTD.	Wifi-soft provides hardware and software solutions for the WiFi industry. Over last 10 years, Wifi-soft has served thousands of customers in over 40 countries. They provide operational and billing solutions for wireless networks, access controllers, WiFi access points and many other value added services.
WORLD PHONE IT SERVICES PVT LTD	World Phone IT Services is a key player in IT solutions and IT services domain. In the solution and platform development phase, WPITS helps organizations to leverage technology to streamline business and grow. With experienced professionals, processes and methodologies, they help their customers achieve higher operational excellence. WPITS delivers unmatched value to their customers through a combination of reusable frameworks and technology innovation.
XTEND TECHNOLOGIES (P) LTD.	Xtend Voice Logger, Xtend IVR
BHANSALI CABLES & CONDUCTOR PVT LTD.	Bhansali Group manufactures a comprehensive line of cables and wires for application in sectors like Automotive, Power, Electronics, Industrial, Military, Mining, Oil, Gas & Petrochemical, Telecom and Transport (Air, Metro and Rail, Marine)
CMAI ASSOCIATION OF INDIA	CMAI's vision is to facilitate inclusive growth of the communications sector in India through participation of all stakeholders including Service providers , Operators , Infrastructure providers and Vendors. CMAI wants to create a platform, where all stakeholders of Telecom/ IT Industry , Policy Makers and International Associations can work together in creating value for the Indian Telecom/IT Sector and in providing Quality yet Affordable Products and Services to the Indian consumers.
COHESIVE TECHNOLOGIES	Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform as well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Convergent Solution. Working with Technology Partners like Grandstream, EPYGI, 2N, Aculab, DIGIUM ,Yeaster & Eurotech helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

CORAL TELECOM LTD.	Coral Telecom constantly identifies requirements of organizations small and large, for developing new products, and services to serve communication needs ranging from voice and data switching products to setting up next generation multiservice access gateways on the communication backbone of their clients. Their in house design team ensures that convergence is at the core of all product offerings; be it meeting requirements of small and medium sized companies or applications widely used by Enterprise, last mile service providers and large government bodies such as Defense, and Railways.
EXHIBITIONS INDIA GROUP	The Exhibitions India Group is a trade promotion organization creating opportunities for investments, joint ventures and technology transfers through the platform of international exhibitions and conferences. The group is an interface between Government, business, academia, society and media etc.
OFR TELECOM PVT LTD	OFR Telecom is manufacturer & supplier for cross technology products & solutions.
OM OPTEL INDUSTRIES PVT LTD	Optical Fiber Cable Manufacturing
ROSENBERGER ELECTRONIC CO. (INDIA) PVT. LTD.	The product range covers RF connectors, components and accessories right up to cable assemblies. Renowned high-tech companies in fields such as cellular technology and telecommunications, industrial measurement technology, automotive electronics, medical and industrial electronics or data systems trust in the precision and quality of Rosenberger products. The custom machining center manufactures components for sophisticated technical equipment and facilities.
SECURINEX INC	Vehicle Track System & Voice Logger Software System
SHYAM TELECOM LTD.	Shyam Telecom is a leading global telecom equipment manufacturer supplying innovative indoor and outdoor wireless signal enhancement solutions for more than 100 networks on five continents. The company designs and manufactures cost effective RF repeaters, optical distributed antenna solutions, IP cellular backhaul systems and signal enhancement accessories that enable mobile operators, real estate developers, neutral-host providers and businesses to provide seamless wireless coverage within their networks. Shyam Telecom has been manufacturing RF and fiber equipments for over 30 years, enabling reliable mobile communication for SMR, US Cellular, GSM 900, DCS 1800, CDMA, PCS, iDEN®, UMTS, AWS and Public Safety. The product line is designed to provide solutions that meet all of today's network standards, wireless protocols and frequencies to ensure coverage today and state-of-the-art technology to meet the needs of the future. Catering to global markets, Shyam Telecom is present in most countries either through its subsidiaries or through its business partners. Areas of specialization include RF Coverage Systems, Optical Distributed Antenna System Repeater, IP cellular backhaul systems, Signal Enhancement Accessories.
MAKSAT CORAL PRIVATE LTD.	MAKSAT was established to do business in the field of wireless communications, and system integration and they are leaders in broadband wireless equipment manufacturing and providing solutions for carrier class networks. Today they have over 100000 end user units deployed by carriers, ISPs, government, and private network operators in Indian subcontinent, north Asia and middle east. Their products are designed to build, implement and expand carrier class networks, enterprise networks, VPN, primary links for the last mile and backhaul traffic between cell towers for Telco Wireless Broadband access (WBA) and multiple access points. MAKSAT has deployed more than 100000 RF Microwave links and Base Stations and more than 30,000 WiFi deployments all over India, South East Asia, Middle East, Africa and Europe. For the Defense industry special Requirements MAKSAT developed, world's first digital microwave radio equipment operating on special frequencies, to avoid any possibility of disturbance or jamming in the frequencies.
TELEMUNE SOFTWARE SOLUTIONS	Software development for Telecom operators

VIHAAN NETWORKS LTD.	Vihaan Networks Limited (VNL) is a telecom infrastructure company that is leading Indian innovation in design, development and manufacture of telecom gear for GSM and broadband networks. It makes a range of solutions including WorldGSM™ - a sustainable GSM and Broadband infrastructure solution for rural deployments, high bandwidth radio backhaul products and network infrastructure solutions for dense urban & indoor applications. VNL's portfolio includes privately owned and managed GSM & broadband network solutions for specialized applications such as secure communications for defense and homeland security, communications for remote industrial centers, security and surveillance solutions, and rapidly deployable networks for disaster management scenarios. VNL is a member of Shyam-India's leading diversified telecommunications group. Its global operations include Asia, Africa and Latin America. VNL was named as Technology Pioneer 2010 by The World Economic Forum. It received GSMA's 2010 "Green Mobile - Best Green Programme Product or Initiative" Award and was named the third most innovative company - and the most innovative telecoms company - in the world in the Wall Street Journal's annual Technology Innovation Awards in 2009. Its product range include GSM BSS solution, P2P & P2MP Radios, IBS, Repeaters and security surveillance system
ADISHWAR TELENETWORKS	OFC Blowing Machine, Air Compressor, Optical Fibre Cable
BIRLA FURUKAWA FIBRE OPTICS PRIVATE LIMITED	OFC Cables & Related
GFN D'SELVA INFOTECH PVT LTD.	D'selva is a software development company headquartered in Agra, with office in New Delhi & Chennai. They develop custom software solutions based on a range of platforms and technologies, including Windows, .Net, J2EE, J2SE, J2ME,php, embedded systems & diversifying as per the market requirements. Developers at D'selva have experience of carrying out complex and large scale web applications of various themes and provide application development services such as .Net application.
IDEAVATE SOLUTIONS	Ideavate Solutions is a leading provider of Outsourced Product Development (OPD) & Outsourced Software Testing services to Independent Software Vendors (ISVs). Their ISV clients range from start-up and emerging companies to mature organizations in multiple domains and technologies. They help our clients to translate their 'Product Vision' into commercially viable Software Products, by offering a wide range of Outsourced Product Development (OPD) and offshore Software Testing and Validation services.
NEOSOFT TECHNOLOGIES	Neosoft Technologies is an IT company provides an offshoring services for Software Development, Website Designing, Web Development.
POLYCAB WIRES PRIVATE LIMITED	Polycab Wires Pvt Ltd. is India's the largest cables manufacturing company with turnover over INR 4800 crores (USD 800 million). With quality standards like ISO 9001:2008, ISO 14001: 2004, OHSAS 18001:2007. ,their competitive edge lies in product innovation, superior quality and easy availability. Polycab produces variety of optical fiber cables such as Single mode & multimode cables with various designs as per required applications like Duct cables, Armoured cables, Aerial cables, Indoor/Outdoor cables, ribbon cables, Hybrid cables along with other customised cables. Optical fiber cable plant is backward integrated with FRP plant to cater internal & external FRP requirements.
INDIAN CELLULAR ASSOCIATION	Indian Cellular Association (ICA) is the apex body of the mobile industry comprising manufacturers, brand owners, application & solution providers, distributors, retailers and eminent consumers of mobile handsets. The Association has been constituted to provide value and service to the mobile cellular industry in India by fuelling its growth, improving competitiveness, helping create a legal and ethical market and regulatory environment, thereby providing long-term benefits of mobile connectivity to the Indian masses. Some of ICAs prominent members include Apple, Samsung, Micromax, Microsoft, Nokia, Motorola, HTC, Gionee, Blackberry, Sony, LG, Panasonic, Karbonn, Spice, Intex, Lava and more.
STAR TECHNOLOGIES	Fusion Splicers, OTDR, Telecom Test Equipments, Fiber FRT Services, Fiber Operation & Maintenance Services.

CLIXXO BROADBAND PVT. LTD.	Clixxo Broadband Pvt Ltd is one of the pioneers of voice communication in India now diversifying to become one of the fastest growing system integrator in India. It was incorporated with the purpose of providing different kind of voice, data and video solution to medium-to-large businesses, Clixxo's core strength lies in design, integration, deployment and management of next generation technological solutions designed to deliver voice, data, and surveillance services on unified core network of copper, OFC and wireless. Clixxo is a reputed manufacture of Voice Solutions with TDM Switches, IP Ready Switches and Pure IPPBX with Model CLIXXO IPX-22K which supports up to 22 thousand ports. Clixxo is also establishing itself as a leading system integrator for Legacy analog CCTV systems with IP based DVR and Advanced IP based CCTV systems with network storage and backup solutions. In addition to that Clixxo also excels in providing Data Network and Wireless Infrastructure Solutions
XS INFOSOL	XS Infosol is a software application and development company. XS Infosol provides subscriber management solutions for internet access locations such as Telco's,ISP's and Enterprises. This includes services such as user account management, bandwidth management, content filtering, firewall and billing. Their customers include Telco's/ISP's such as TATA & AIRCEL, hotels (Radisson hotels), Restaurants (Starbucks, Costa coffee), FMCG's (Unilever) , Airports (almost all the major airports in India) and some universities. Company has over 900 customers and serving over 5000 locations mostly in India. The company has also presence in UAE,QATAR, U.S, BAHARAIN, SRILANKA. Some of their software also includes Telecom and ISP billing solution, OSS/BSS for telecom data and ISP's, CRM & VoIP solutions
EDUVENTIVE SOLUTIONS PVT LTD	It is involved in Software publishing, consultancy and supply software, operating systems software, business & other applications software, computer games software for all platforms. Consultancy includes providing the best solution in the form of custom software after analyzing the user's needs and problems. Custom software also includes made-to-order software based on orders from specific users. Also, included are writing of software of any kind following directives of the users; software maintenance, web-page design.
FINOLEX CABLES LTD.	Finolex Cables Ltd is an Indian manufacturer of electrical and telecommunication cables based in Mumbai. Company's product range is used for electrical usage, transmission of voice, data and images, for domestic, commercial and industrial applications, and for electrical products. Its electrical cables products include 1100 volt PVC insulated cables, motor winding PVC insulated cables and three core flat cables, automotive/battery cables, UPS cables, heavy duty, underground, low voltage, power and control cables, and heavy duty, underground, high voltage, power cables.
TERAMATRIX TECHNOLOGIES PVT. LTD.	The company specialized in M2M & IP infrastructure monitoring and complex event processing software's and help their clients in aggregation and analysis of massive data and events originating from large scale networks of sensors, devices, data stores and data-streams at millions of data-points spread across vast geographies and talking on varied protocols. These event feeds, correlated and analyzed by their platform, can provide new insights into the latent patterns, highly critical to clients' business like infrastructure health, physical & network security incidents, resource utilization, energy consumption, predictive outcomes and behavioral patterns of connected entities. This ushers a new era of resource optimization, actionable intelligence, rapid response and superb customer experience for your organization, leading a way far ahead of competition.
DYOTIS TECHNOLOGIES PVT. LTD.	Dyotis is a team of Creative professionals and Entrepreneurs committed to provide total Business Solutions with an uncompromising level of excellence and integrity. They are in the business of software development, consulting and training. They help companies around the world streamline their processes, save on their IT spending, and simply do business better. They deliver top-notch software solutions at an affordable price. Their experience spans the full range of custom software development, from small entrepreneurial projects to complex systems for major enterprises.
LEKHA WIRELESS SOLUTIONS PVT LTD	Focus areas are Wireless Communications, FPGA design, Hardware Board Design, and Embedded software development. In these focus areas, we offer Product design services, System integration and customization services. There is a strong and growing IP portfolio that can be licensed to accelerate product development cycles.
VALIANT COMMUNICATIONS	Valiant products: IP Multiplexers, E1 PDH Multiplexers, Digital Teleprotection, SDH Multiplexers, GPS Primary Reference Master Clocks, PTP 1588v2 Grandmaster & Slave Clocks, NTP Servers, Sync Audit Services, IP/Ethernet over TDM, TDM over Packet/Ethernet, Automatic Protection Switching, Encryption solutions.

TELECOMMUNICATION CONSULTANTS INDIA LTD.	Provides consultancy and executes turnkey projects in all facets of telecommunications, IT, Civil & Architecture.
NEXGE TECHNOLOGIES (P) LIMITED	Nexge provides diverse range of NGN, VoIP, SMS, VAS based Platforms to more than 250 Telecom Service Providers in 26 countries serving more than 30 Billion minutes per Annum. Service Providers utilize the Carrier-grade and secure Nexge platforms for releasing Wholesale, Mobile VoIP, OTT, Calling Card, Callback, Class 5 Voice & Video over Broadband, Hosted PBX, MVNO, Audio Conferencing and SMS based solutions to their residential and business subscribers.
NANO COMTEL (TELMART SISTER CONCERN CO.)	Specialised machines for Nano-technology applications & Special Software
FLARE SOLUTIONS	They provide Information Management consultancy, services and software solutions to the upstream industry, including oil and gas companies, from super-majors to small independents, service providers, regulators and government agencies. They provide trusted Information Management (IM) advice, services and tools that help their clients achieve business goals through more effective management of their information.
AKSH OPTICAL FIBER LTD.	AKSH Optifibre Limited is a leading Manufacturer and Exporter of OPTICAL FIBER CABLES. Established in 1986 they have a rich experience of Manufacturing Optical Fiber Cable, Optical Fiber, and Fiber Reinforcement Plastic rods. Our products are well accepted Internationally with strong presence Europe, Middle East, and South East Asia & Africa. Quality Management System of Aksh Optifibre is approved as per ISO 9001 they have a Optical Fiber Cable manufacturing capacity of 150,000/- Km. The range includes Duct Cables, Armoured Cables, FTTH Cable, with Optical Fiber capacity of 2 Million Km
RMS AUTOMATION SYSTEMS LTD.	The advancement and evolution in wireless technology has led mobile phones to overtake wire line in terms of growth and absolute numbers. With increasing dependency on mobile communications, customers are demanding increased reliability and their need to be 'Always Connected'. RMS provides total solution to Wireless/Communication World. RMS is engaged in Design, Manufacture, Supply, Installation and Commissioning of Electrical, Electronic and Telecom Equipments. We provide services on Turnkey Basis which include works like Foundation of Tower and DG Set, Tower Erection, Civil Work, Electrical Work, Liaisoning, Installation and commissioning of DG Set, Battery Bank, Power Plant, BTS Equipment, Microwave Equipment and Other related works.
TEMA	Telecom Equipment Manufacturers Association of India (TEMA) is recognized by the Government of India as the National Apex body to represent telecom Technology Providers, Global and Indian, Private and Government owned companies.
M CONVERGE SERVICES PVT LTD	Solutions for Managed Services
NAVIGATORS SOFTWARE PVT LTD	Web, Mobile, Internet, Banking & Financial Services
MAXIMUS INFOWARE (INDIA) PRIVATE LIMITED	<p>Maximus Infoware (India) Pvt. Ltd. has an enviable track record of implementing highly innovative solutions and providing cutting-edge services for large as well as small enterprises and government as well as private sector organizations. The company has been providing valuable Information Management and Business Consulting Solutions to many customers in India, US and Australia. Maximus has a wide range of enterprise-level B2B and B2C applications to meet the needs of: (i) Banks & financial institutions and (ii) Service providers.</p> <p>The Company is at the forefront of deploying solutions and delivering services using the latest tools and technologies, including those available under the Microsoft Solutions Framework. The solution portfolio is diverse and is spread across: (i) Transaction Processing Solutions and (ii) Value Added Solutions (VAS)</p>
UNIVERSAL CABLES LTD.	UCL enjoys a long and successful track record as the top quality manufacturer of Power Cables & Capacitors. The Company is supplying upto 220kV Cable & Capacitor systems. It is sharply focusing its business on higher technology products and turnkey solutions.

KARAM INTERNATIONAL - P N INTERNATIONAL	KARAM is a leading manufacturer of Personal Protective equipment in India. The vast range of PPE from KARAM is known for its finest quality and performance, besides providing the best & exclusively customized Industry specific fall protection safety solutions. KARAM specializes in the field of Safety Harness & Body Belts, Hooks & Karabiners, Lanyards, Anchor Point, Horizontal Lifeline, Vertical Lifeline, Tripod & Winch, Rescue & Descent Equipment, Self Retracting Lifelines, Safety Helmet, Safety Shoes, Protective Eyewear, Hearing Protection, Welding Protection, Respirators etc. All these products goes under stringent quality checks and are certified as per IS & DGMS and other International norms.
TOSHNIWAL ENTERPRISES CONTROLS PVT. LTD.	Toshniwal Enterprises Controls Limited has kept itself tuned to time and have offered products, solutions and services to customers, which in turn can help them win customers and excel in their field. TECLs program-management services to the telecommunications industry are based on providing a quick response to each client's needs and offering a single-point of responsibility for all aspects of project planning and implementation. The company's project expertise includes wireline and wireless systems, critical facilities and public safety facilities. With an in-house Vehicle Tracking System, deployed ERP and multi-zone localised team, the company has been working not only with the Headquarter teams but also at all licensed Circles of TELCOs across India. For over 20 years, they represent worlds' best brands including Agilent, Fluke Networks, Empirix amongst others.
JUNOTELE SOLUTIONS PVT. LTD.	JunoTele is a mobile payments technology company, headquartered in Singapore and operating out of Silicon Valley of India, Bangalore. They combine their deep understanding of Telecom networks, signaling in particular, and spirit of innovation to deliver World's fastest direct carrier billing. Their real time charging transforms mobile payment experience for all, and lays the foundation for building eco-systems.

ACTIVITIES & SERVICES

ACTIVITIES

The activities of the Council are manifold and in addition to direct marketing, structured promotional events are organized on a regular basis so as to create awareness on the capability of Indian telecom exporters.

The various promotional activities carried out on a regular basis include product & services specific delegation to select countries, exclusive Indian TEPC Exhibitions, country participation in Specialized Trade Fairs, Road Shows, Buyer-Seller Meets, Product Specific Seminars and Conferences – both in India and abroad.

SERVICES

- To promote and accentuate Telecom Exports from India.
- To create a healthy environment for growth of Telecom Ecosystem including Manufacturing & Services Sector in India.
- To encourage both private overseas Investments.
- To encourage Strategic Alliances, MOUs, Consortium of TEPC members for end to end connectivity projects to boost trade.
- To support local IPRs & R&D initiatives so that design in India, Make in India, Skill from India can lead to export of world class equipment and services
- Provides RCMC to Member Exporters
- Act as a link between Exporters and Department of Commerce to share their concern and views with each other

ACHIEVEMENTS OF TEPC

-TEPC organized Reverse Buyer Seller meet in February 2016 in which 80 foreign buyers from 27 countries participated.

- TEPC participated for the first time in Russia in May 2015 and Myanmar in November 2015 to explore CIS region and East Asian market.

- **Indo-Africa ICT Expo 2015** in conjunction with IT and Telecom Conference were organized by TEPC on 28-29 September 2015 at Nairobi, Kenya. The TEPC event had the support of Department of Telecommunications and Department of Commerce, Government of India, NASSCOM India & ICT Authority of Kenya. There were 78 Indian exporters and more than 79 foreign buyers. The conference saw more than 1200 visitors of which close to 800 visitors were business visitors. More than 100 C Level Executives visited the exhibition floor from the participating countries. There were 79 ICT companies from Uganda, Rwanda, Sudan, South Africa, Tanzania, and Nigeria. At least 50 Kenyan companies participated in this exhibition cum conference. This does not include some startup companies' part of ICT, Kenya pavilion and walk in companies. TEPC organized structured B2B meetings involving 18 Indian exporters and 30 foreign buyers. There were about 100 meetings held during the exhibition cum conference in the meeting zone the conference had 40+ sessions on Telecom & IT that were informative and thought provoking with high powered speakers. Participating exporters has inked at least 6 MoUs during the expo itself. MOUs covered 5 African countries: Kenya with 2 MOUs; Uganda, Rwanda, Nigeria and Tanzania with 1 MOU each.

Addition of 47 million broadband subscribers in one year (from February 2015 to February 2016) is a considerable achievement since total number of broadband subscribers increased from 97.37 million in February 2015 to 144.87 million in March 2016 but Service Providers find imports more attractive from China and other countries as indigenous manufacturers are not getting adequate support from Government.

IMPORTANT NEWS & ACTIVITIES OF YEAR 2015-16

1. Pre-Budget Proposals 2016-2017 Submitted By DG of TEPC

*** CUSTOM / EXCISE DUTY CHANGE**

A.1 Custom Duty on Broadband Customer Premises Equipment

A.2 Exemption of custom duty on Capital goods

A.3 Exemption of custom duty on subparts (ITC HS 851770) for the manufacture of parts/ assemblies/sub-assemblies of telecom apparatus listed under ITC HS 8517

A.4 Duty discrimination against domestic manufacture mobiles vis-à-vis imported ones

A.5 Deferred payment of Excise duty on telecom equipment

*** Miscellaneous Indirect Tax**

B.1 Rationalization of VAT on Mobile Phones. Including application of Mobile Phone components / parts and accessories to 4%.-

B.2 Withdrawal of MAT on SEZ

B.3 Exemption of Special CVD (SAD) on parts, components and accessories of Mobile Phones

*** Direct Tax**

C.1 Income Tax Holiday for ten years to encourage manufactures

- **Deemed export status to telecom equipment manufacturing industry**
- **Extension of Interest subvention facility to export of telecom equipment**

Recommendation for export of Telecom Services:

- Indirect TAXs

F.1 Abolition of Service tax on internet/ broadband services

- Direct Tax

G.1 Telecom Infrastructure Providers: TAX Holiday Concession

G.2 Served from India Scheme for Telecom Service

2. Elections for Vice Chairman of TEPC in March 2016:

Mr. Sanjay Nayak: CEO & MD of Tejas Network was elected as VICE Chairman of TEPC

TELECOM IS STRATEGIC SECTOR

- Globally, telecom equipment is a \$200 Billion market per annum
 - Telecom has security implications and hence self-reliance is key
- Indian Imports are growing at over 30% pa and last FY is estimated to be ~Rs 90,000 Cr. Telecom exports dropped by 65% in 2014-15
- Domestic telecom exporters face 26% disability due to various fiscal handicaps (E&Y Disability Report, Jan 2014)
 - Competition is mainly from China and US, who get favorable support from their Government
- Significant potential to reduce trade deficit
 - We can grow exports if suitable incentives are provided
 - We can increase market share in India and reduce our imports.
 - The next wave of telecom capex cycle in India on account of 4G/Broadband has just started and we must leverage it

RECOMMENDATIONS MADE BY TEPC

Recommendation 1: MEIS Incentives

- Increase MEIS incentives and speed up disbursements for high-value exporters
 - Revert back Export Incentives to 5% for telecom equipment exports to all countries under the new MEIS scheme for the 23 high-value-add telecom products that have been notified by DoT
 - For Star Export Houses, 50% MEIS incentives may be disbursed immediately on receipt of Shipping Bills by DGFT without waiting for a Bank Realization Certificate (BRC) on foreign exchange earnings

Benefit: *This will make Indian exporter more competitive and help increase our telecom exports*

Recommendation 2: Interest Equalization Scheme

- Extend Interest Equalization scheme to apply to both domestic and export credit
 - Govt's new interest equalization scheme at the rate of 3% for exports should be extended to working capital used for domestic sale of telecom products (notified by DOT) which are under ITA-1 and attract 0-import duties
 - This can be considered as deemed export or import substitution
 - This will make domestic companies more competitive as against foreign companies, who are selling in India and have access to low-cost export credit from their countries

Benefit: *This will result in import substitution and will directly reduce our trade deficit on account of telecom product imports*

Recommendation 3: EXIM/LOC Support

- Include export of telecom products in all Line-of-Credit and Grant-in-Aid programs
 - EXIM should earmark \$100 M p.a. for providing long-term vendor financing for telecom exports at competitive rates.
 - All currently open LOC and Govt. aid programs should allow telecom product exports from India. Unutilized LOC for a country should be made fungible and used for telecom product exports, if such a project is identified.
 - Setting of telecom training institutes as part of grant-in-aid programs should be included

Benefits: *It will help Indian exports bag large telecom deals in SE Asia, Africa, Latin America, where Chinese are offering large financing for telecom projects.*

Recommendation 4: Market Access/Fair Trade

- Enforce trade restrictions effectively in India and address Global Market Access issues
- Many telecom equipment importers in India are violating and/or circumventing the applicable customs and Anti-dumping duties. Such repeat offenders should be put on a negative import list

- The current union budget has reintroduced a 10% basic customs duty on several non-ITA1 telecom products. It should be ensured that these duties are correctly levied at the time of imports and not mis-declared or circumvented
- Many Chinese companies have been willfully circumventing the applicable Anti-dumping duties (e.g., on SDH/PTN equipment) as has been found by DRI. Such imports cause irreparable damage to the domestic industry and hence proactive steps need to be taken against them
- Government procurement in US/Mexico required country-of-origin in NAFTA and presents trade barriers to Indian telecom exports. These need to be addressed

Benefits: Domestic telecom manufacturers will get a level-playing field and will not lose market share because of unfair trade practices by larger foreign players

Recommendation 5: Promote “Brand India” for Telecom Products

- Promotion of “Brand India” for products
- While India is well known for ICT services, we need to create a brand for Indian ICT products, especially telecom
- There is a need to provide an explicit thrust in the form of export promotion, international marketing, bi-lateral trade measures, export financing and export incentives. A meaningful budget of 25 Cr should be set aside for this.
- India should Influence global standards so that they address and protect India-specific interests.
- Need to identify and nurture few "National Champions" in telecom sector to emerge as strong global companies from India. These national champions will have a multiplier effect on the eco-system.

TEPC PARTICIPATION IN EVENTS

TEPC on regular basis organized various structured promotional events so as to create awareness on the capability of Indian telecom exports. The various promotional activities carried out on a regular basis are product & services specific delegation to selected countries, exclusive Indian TEPC Exhibition, country participation in Specialized Trade Fairs, Catalogue Show, Buyer-Seller Meets, Product Specific Seminars and Conferences - both in India and abroad.

During the year 2015, TEPC organized/participated in the following events/ exhibitions in India as well as abroad:

- **Cebit, Australia**
- **CommunicAsia, Singapore**
- **Indo Africa, Nairobi**
- **Gitex, Dubai**
- **Africacom, South Africa**
- **Communicast, Myanmar**
- **India Telecom 2016, New Delhi**

CEBIT AUSTRALIA 2015

CeBIT 2015, Australia, one of the largest international business technologies Exhibition cum Conference, was held from 5th -7th May 2015 at Olympic Park, Sydney, Australia. The CeBIT 2015 exhibition allows the world's leading companies to showcase their latest products and technologies to an industry that is experiencing rapid growth. With regional industry leaders in attendance, exhibitors are able to pursue new business opportunities while learning firsthand about new projects. Telecom Equipment & Services Export Promotion Council (TEPC) along with its 11 exporter members participated in CeBIT, Australia from 5th – 7th May 2015 at Sydney, Australia. The exhibition took place in Olympic Park in Sydney. TEPC has taken space of 81 sqm for building of TEPC-India pavilion. The details of 11 Indian exporters are as under:-

M/s Birla Furukawa Fibre Optics Ltd.
M/s CDN Software Solutions Pvt. Ltd.
M/s CDN Technologies Pvt. Ltd.
M/s Eduventive Solutions Pvt. Ltd.
M/s Finoit Technologies (I) Pvt. Ltd.
M/s Mobile Pundit
M/s NanoComtel
M/s Neosoft Technologies
M/s New Media Guru India Pvt. Ltd.
M/s Telimart India Pvt. Ltd.
M/s Web Werks India Pvt. Ltd.

TEPC INDIA PAVILION AT CEBIT, AUSTRALIA



**Inauguration of TEPC-India Pavilion by
Mr. Sanjay Sudhir,
Consulate General of India at Sydney**



TEPC India – Pavilion

COMMUNICASIA 2015, SINGAPORE

Telecom Equipment & Services Export Promotion Council (TEPC) along with its exporter members participated in CommunicAsia 2015, scheduled from 2nd–5th June 2015 at Singapore. This is the sixth consecutive year of TEPC participation in CommunicAsia. This year Indian delegation consisted of 24 members. The delegation was led by Shri Shashi Ranjan Kumar, Joint Secretary (Admin), Department of Telecommunication, India. The list is enclosed in Annexure I. TEPC has taken space of 213 sqm for building TEPC-India Pavilion. TEPC-India pavilion was jointly inaugurated by Her Excellency Ms. Vijay Thakur Singh, High Commissioner of India at Singapore and Shri Shashi Ranjan Kumar, Joint Secretary (Admin), Department of Telecommunication, India. She appreciated the effort of TEPC for organizing TEPC-India Pavilion and gave her valuable suggestions for further improvement.



INDO AFRICA ICT EXPO, SEPTEMBER 2015: KENYA ON 27-28 SEPTEMBER 2015



The exhibition and conference saw participation from

- Uganda
- Tanzania
- Rwanda

Telecom Equipment & Services Export Promotion Council |



- South Africa
- Sudan and
- Nigeria

These countries used the Indo-Africa ICT Expo in Nairobi as a platform to explore areas in which the two regions can collaborate for the mutual benefits of their markets.

Mr. Rakesh Garg, Secretary, Telecom Government of India and Chairman of TEPC led the Indian delegation and said “We are leveraging the convergence of telecom and IT for launching a digital transformation that will be used for the betterment of our lives in all aspects of human society. Due to the large scale and complexity, we have got a lot of experience in policies, networks/ technology, skill development and innovative solutions that we will like to share with Africa. We are also impressed that Kenya has been creating innovative solutions using ICT for improving the lives of its people. Together, we see many opportunities for cooperation and our Government is keen to find ways to increase the business between India and Africa in ICT sector”.

There were two parallel conference sessions involving Telecom and Information Technology subjects. International experts including Director General of ITU for Africa made Presentations and participated in panel discussions on latest Technology Themes. Indian experts tried to make presentations in support of accelerating Indian exports.

There were 78 Indian exporters and more than 79 African companies in the expo.

- The conference saw more than 1200 visitors of which close to 800 visitors were business visitors.
- More than 100 C Level Executives visited the exhibition floor from the participating countries.
- TEPC organized structured B2B meetings involving 18 Indian exporters and 30 foreign buyers. There were 100 meetings held during the exhibition cum conference in the meeting zone.
- The conference had 40+ sessions on Telecom & IT that were informative and thought provoking with high powered speakers.
- In addition, individual exporters had a number of separate meetings with foreign buyers during exhibition, networking lunch and dinner.
- Participating exporters had inked at least 6 MOUs during the expo itself.
- MOUs covered 5 African countries: Kenya with 2 MOUs; Uganda, Rwanda, Nigeria and Tanzania with 1 MOU each.

Companies participated in Indo Africa ICT Expo 2015

3I Infotech	Congruent Info-Tech Pvt. Ltd.
Airtel	CustomerXPs Software Pvt. Ltd.
Adrenalin eSystems Ltd.	Clixxo Broadband Pvt. Ltd.
Drishti-Soft Solutions Pvt. Ltd. (Ameyo)	Cyber Infrastructure Pvt. Ltd.
Alepo Technologies Pvt. Ltd.	CSM Technologies Pvt. Ltd.
Adishwar Tele- Networks	Dhanush Infotech
Bhansali Cables & Conductors Pvt. Limited	DPH Software Services Pvt Ltd
Birla Ericsson Optical Ltd.	Datawind Innovations Pvt. Ltd.
Bharat Sanchar Nigam Ltd. (BSNL)	Data Integrated Limited
Centre for Development of Telematics (C-DOT)	Ecosmob Technologies Pvt. Ltd
Coral Telecom Ltd	Eastern Software Systems
Cohesive Technologies Pvt. Ltd	Exhibition India

Flare Solutions
Frog Cellsat Pvt.Ltd.
Global Softech
Group10 Technologies Private Limited
HFCL
Hansa Management
Healthfore Technologies Ltd
Inventum Technologies Private Limited
Intersoftkk (INDIA) Pvt. Ltd.
IT-ITeS Sector Skills Council
Image InfoSystems Private Limited
ITU-APT Foundation of India
ITC Infotech
JetkingInfotrain Limited
JD Software Private Limited
Kvaliteta Systems and Solutions Pvt. Ltd.
Kenstel Communications
Mastercom Technology Services Ind. Pvt. Ltd.
M.P. State Electronics Development Corporation Ltd.
Meteonic Innovation Pvt. Ltd.
Microtex Energy P Ltd
Mahindra Comviva
Nanotech Integrated Solutions Pvt. Ltd
Nexge Technologies (P) Limited
Peol Technologies Private Limited
PeopleLink Unified Communication Pvt. Ltd.
Pristine Impex
Prayaag Technologies

Rack Bank Data Centers Pvt. Ltd.
Saankhya Labs Pvt. Ltd.
SoftAge Information Technology Limited
Software Technology Parks of India (STPI)
Shyam Telecom Ltd
Systools Software Pvt. Ltd.
Sumeru Microwave Communications Pvt Ltd.
Safe Software and Integrated Solutions Pvt Ltd.
Sparity Soft Technologies
Tally Solutions
Telecommunications Consultants India Ltd.
Tejas Networks Ltd.
Tejas Strategic Tchnologies Pvt. Ltd.
Telimart India Pvt. Ltd
Teramatrix Technologies Pvt. Ltd.
Telecom Center of Excellence (TCOE)
Tirubaa Technologies Pvt. Ltd.
Telecom Equipment Manufacturers Association of India
Twist Mobile
Voxvalley Technologies
Vindhya Telelinks Ltd
Vihaan Network Limited
Walkover Web Solutions Pvt. Ltd.
Wipro Technologies
XS Infosol Pvt Ltd
Vardhman Technology

GITEX TECHNOLOGY WEEK 2015, DUBAI

During October 2015, TEPC participated in GITEX Technology Week 2015, scheduled from 18th – 22nd October 2015 at Dubai with 18 Indian exporters under Market Development Assistance Scheme of Department of Commerce. TEPC India Pavilion was inaugurated by H.E. Shri Anurag Bhushan, Consul General of India at Dubai along with Dr. Juma Al Matrooshi - Sr. Executive VP – Dubai Silicon Oasis Authority, Govt. of Dubai. H.E. Shri Anurag Bhushan was impressed by the large no. of participation of Indian exporters in TEPC India Pavilion and showed his interest to work with the TEPC to promote Trade and Investment of India at UAE market.

Companies participated in GITEX under TEPC:

Birla Furukawa
Adishwar Tele Networks
Aksh Optifibre Limited
ALEPO
Arrowave Technologies Ltd.
HFCL
Kenstel Communications P Ltd
Maximus Infoware (India) Private Limited
Microtex Energy P Ltd
Nexge Technologies P Ltd

Polycab
Prayaag Technologies
Telimart India Pvt. Ltd.
Tirubaa Technologies P Ltd
VNOW Technologies Pvt Ltd
VoxValley Technologies Pvt. Ltd.
Wifi-soft Solutions Pvt Ltd
Winjit Technologies P Ltd
World Phone IT Services



Inauguration by HE Shri Anurag Bhushan, Consul General of India at Dubai

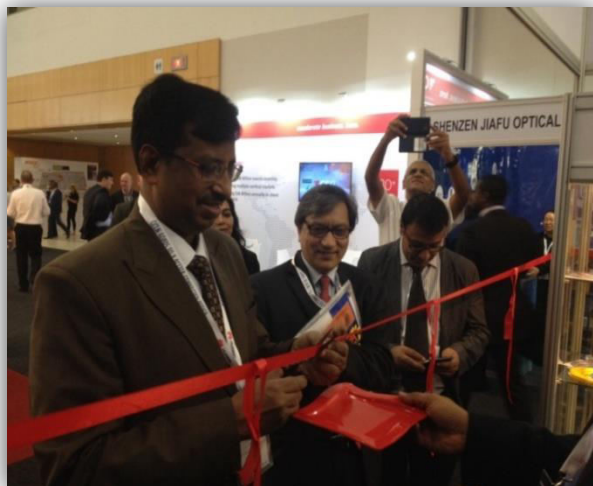
The companies were able to meet the target audience, customers and potential buyers from round the world and were able to strengthen their market positions. The exhibition provided the platform to invite VIP buyers for networking and relationship building. A unique opportunity was available to seize the opportunities of world's fastest growing ICT markets, to network, to meet and discuss issues with global market leaders and industry players all under one place. Participation in this exhibition provided an opportunity to our Indian Companies in its branding & innovation. Indian companies could gain visibility and were able to position as a market leader. They could get an opportunity to be associated with leading telecom operators and other telecom stakeholders. The event provided networking opportunity with industries most influential people. Indian companies were able to showcase their products, technology solutions and have received a large number of enquiries and initial negotiations were also done.

AFRICACOM 2015. SOUTH AFRICA

Telecom Equipment & Services Export Promotion Council |



Telecom Equipment & Services Export Promotion Council (TEPC) set up by the Government had taken exhibition built up space of 81 sqm. (Stall No. B1, P5 & A13) for building TEPC-India pavilion. There were 11 Indian exporter companies mostly SMEs who participated through TEPC. There were other Indian companies also who participated directly on their own expense. The Indian delegation consisted of members, led by Shri M Akhaya, Chief Vigilance Officer, Department of Telecommunications, and Ministry of Communications & IT. The India Pavilion was inaugurated jointly by Mr. S K Rawat, Head of Chancery, Durban & in charge of High Commission of India at Cape Town and Shri M Akhaya, Chief Vigilance Officer (Ex-officio Joint Secretary), Department of Telecommunications, Ministry of Communications & IT. The exhibition at AfricaCom 2015 provided an excellent opportunity to see the latest products, solutions and technologies. Attendees enjoyed plenty of time to speak to software creators, service providers, device manufacturers, telecom personnel and more.



Following Member companies participated in Africacom 2015:

Microtex Energy P Ltd
ALEPO Technologies
Telemune Software Solutions Pvt. Ltd.
Birla Ericsson Optical Ltd.
Himachal Futuristic Communications Ltd.
Nexge Technologies P Ltd.
Neosoft Technologies
Webwerks India Pvt. Ltd.
Tejas Strategic Technologies Pvt. Ltd.
Tejas Networks Ltd.
Polycab Wires & Cables

COMMUNICAST MYANMAR 2015

TEPC participated in CommuniCast 2015, 17th-19th November 2015 at Myanmar along with 11 companies **Myanmar**. The Indian delegation was headed by Mr. R K Pathak, Deputy Director General (International Cooperation), Department of Telecommunications, Ministry of Communications & IT. TEPC India Pavilion was inaugurated by U Nyan Tun Oo, Minister for Electric Power and Industry and Dr. Janakiraman, Economic Counsellor of the Embassy. H.E. Gautam Mukhopadhyaya, Ambassador of India in Myanmar visited the India Pavilion and provided information to the participating companies regarding opportunities lying in Myanmar and the telecom policies. TEPC is delighted to sponsor the first official Indian pavilion at the second CommuniCast Myanmar show. Communications equipment exports from India have been growing rapidly over recent years as the latest technologies are offered at competitive prices. We are anticipating a growing business in the Myanmar market and look forward in supporting their understanding of the latest solutions now available.



Below are the member companies that participated in Communicast Myanmar:

Adishwar Tele - Networks
Birla Ericsson Optical Limited
Coral Maksat
Inventum Technology Pvt Ltd
Karam PN International
Kenstel Communications
Microtex Energy P Ltd
Prayaag Technologies Ltd
Pristine Impex
Space Telelink
Tejas Networks Ltd.
Xtend Technologies (P) Ltd.

INDIA TELECOM 2016, NEW DELHI

Telecom Equipment & Services Export Promotion Council (TEPC) organized India Telecom 2016: An Exclusive Buyer Seller Meet 2016 at Hotel Shangri LA, New Delhi under MAI scheme of Department of Commerce, Ministry of Commerce & Industry. Over 250 delegates from India as well as Overseas attended the Buyer Seller Meet. Buyer Seller Meet was inaugurated Shri J.S.Deepak, Secretary Telecom, Government of India and Ms. Rita Teotia, Secretary, Commerce Government of India. During their inaugural address, they highlighted the export potential of telecom sector. They also appreciated the efforts being made by TEPC for increasing exports and stated that India had proven its capabilities in ICT Sector as a preferred destination for services and outsourced R&D. Emphasize were given to the large domestic demand for telecom equipments in India and stated that success in Indian market requires best technology, highest standards of quality and affordable costs. Indian companies are now using innovation and R&D to create world class products for India as well as for other emerging markets having similar needs. They stated that the Digital India, Make in India and Skill India programs provide an ideal platform for Indian companies to build a foundation for domestic success which can be used for exports. Mrs. Rita Teatolia, Special Secretary, Telecom and Co-Chairperson TEPC mentioned the primary objective of TEPC is to develop and encourage exports of telecom equipment & services.





INDIAN COMPANIES AT INDIA TELECOM 2016:

1.	Alepo
2.	Birla Ericsson
3.	Cohesive
4.	Coral
5.	C-DOT
6.	Clixxo
7.	Pelorus
8.	Tejas
9.	VNL
10.	XS Infosol

11.	Matrix
12.	Prayaag Technologies
13.	Star Technologies
14.	Finoit
15.	Telimart
16.	Aksh Technologies
17.	Aishwarya Technologies & Telecom Ltd.
18.	Atlanta Systems Pvt. Ltd.
19.	Bhansali Cables & Conductors Pvt Ltd
20.	Finolex Cables Limited

21.	Ecosmob
22.	Futurecomm Factory
23.	Finoit
24.	HFCL
25.	ITU-APT Foundation of India
26.	Pramod Telecom Pvt. Ltd.
27.	PeopleLink Unified Communications Pvt Ltd
28.	Paramount Communications Ltd
29.	Polycab Wires Pvt. Ltd.
30.	PDR Videotronics India Pvt. Ltd.
31.	SDP Telecom
32.	SVARN Group
33.	TCOE India
34.	Super Computing Consortium of India
35.	Tower Vision India Pvt. Ltd.
36.	TSDSI
37.	Ambrosia Infotech

38.	Broadband India Forum
39.	CMAI
40.	Citycom Networks Pvt. Ltd.
41.	Export Import Bank of India
42.	Landis + Gyr Limited
43.	M2m Paper.com
44.	Instrumentation Ltd.
45.	Opterna technologies Pvt. Ltd.
46.	Omoco
47.	Tek Components Pvt. Ltd.
48.	World Phone India Pvt. Ltd.
49.	Furnace Spares
50.	V-Secure
51.	ICA
52.	Dyotis Technologies
53.	Teramatrix Technologies Pvt. Ltd.

TEPC PLAN FOR COMING YEARS

- TEPC to act as facilitator for enhanced levels of cooperation on technology transfer knowhow covering telecommunications hardware, software, content and services
- TEPC to act as facilitator & Coordinator on projects with multiple Indian stakeholders of Telecom Equipment/ Devices and Services trying exports as a team in distant countries
- Facilitate Training and Capacity building in Telecom and IT Sector through training infrastructure and expertise through TEPC members in India
- Strengthening Research and Innovation collaboration between India & other countries through TEPC' member's expertise.
- Facilitate Collaboration between Indian companies and other regional strong players for entry / projects in third country markets
- Exports growth at 25% CAGR by next 5 years reaching over \$10 billion
- Domestic telecom products growth of 18% CAGR over next 5 million

Telecom Equipment & Services Export Promotion Council |



- At least 60% of domestic telecom needs are met by products manufactured in India
- At least IPR- Driven, Indian product company succeed globally and become billion dollar companies

TEPC's vision is to make India a globally competitive, telecom manufacturing and services hub for driving telecom exports. TEPC works closely with the government as well as the industry to create a vibrant ecosystem of telecom manufacturing in India.

End of the report